



## "Communication to vendors, care providers and community members"

# Robert Mugerwa 21<sup>st</sup> Oct 2015



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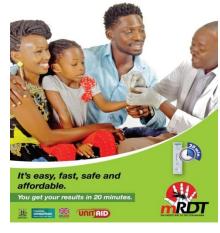
### What has been done

- Community- Health seeking behavior
  - Identification of symptoms
  - Ask for the test
- Provider
  - Interpersonal communication skills
  - Motivation to act the right way
  - Profitability and Increasing client base
  - Confidence in RDT
- Feedback and pretesting messages at all levels



#### **Behavioral Change Communication activities**

Don't guess! First test for malaria with an RDT.











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#### ABS board and the sticker



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#### Interpersonal communication







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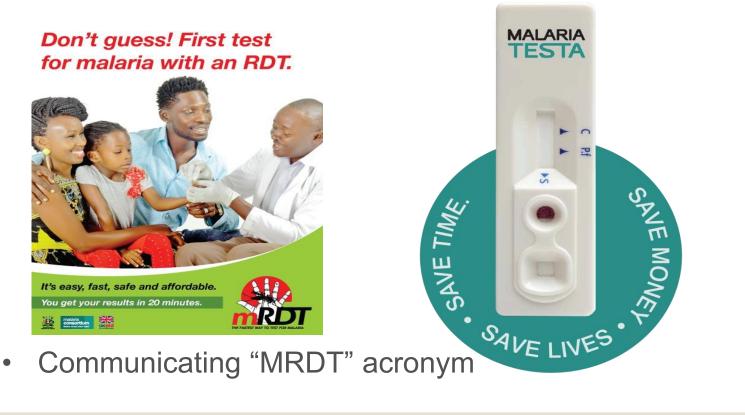
### What have you found to be effective?

- Periodic review of the communication plans and strategies
  - Change of messages from test and treat to its safe, quick, reliable saves money and life
- Training of providers and availability of product before a communication campaign
- Timing is critical



### What was found <u>not</u> to be effective

• Focusing the campaign on an individual



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### What should be done next

Stronger and better targeted communication:

- Supplement messages to cater for other age groups
- 360 approach IPC
- Focus messages on benefits rather than knowledge ( safe, quick and reliable)
- More point of sale support

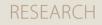


# The Campaign

**People-centered:** The target audience is at the center of the strategy. Understanding the audiences, their knowledge, attitude and practices towards adopting the use of mRDTs.

Participation of stakeholders: The strategy takes into account the involvement of all stakeholders at all stages.

**Gender:** This Campaign promotes equitable opportunities for men and women.





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# The Campaign

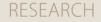
**Multi-channeled:** This strategy ensures effective strategic communication through the use of a variety of approaches. A media mix that integrates interpersonal communication (IPC), community-based channels, and Mass media

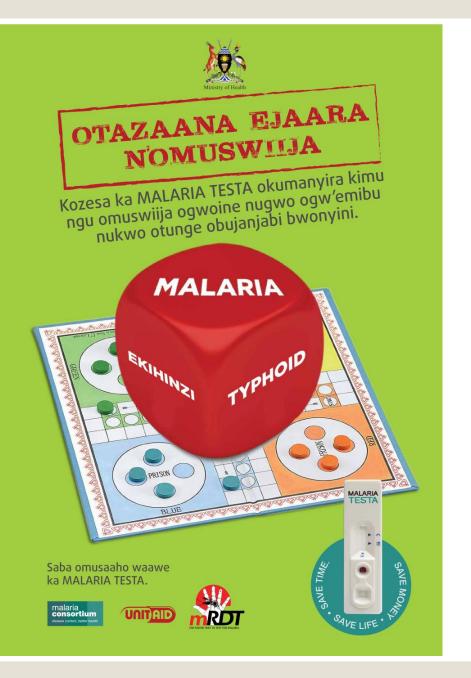
**Benefit-oriented:** The audience must perceive a clear benefit in taking the action promoted by the communication effort. The mRDT will save your life, Money and Time

**Results-oriented:** The ultimate proof that a strategic communication effort is effective lies in health outcomes. Monitoring and evaluation will be undertaken by the partners to determine whether objectives were achieved.

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### **ABS board**



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# Questions?





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